



CCEDC Breakfast Briefings

"Exit Strategies and Succession Planning for the Business Owner"

Presented by:

*Frank Michel, Brandywine Business Ventures
Brian R. Kerr, Everingham & Kerr, Inc.
John Van Grinsven, Northwestern Mutual
Donna Urian, Fischer Cunnane*

Discussion topics to include: exit strategies and succession planning; types of buyers; what makes a business saleable; pricing and valuations; financing; the selling process; advisors and their roles.

Date: Friday, October 28, 2005
Time: 7:45 AM – 9:00AM.
Location: CCEDC, 737 Constitution Drive, Exton, PA
Cost: \$15 CCEDC members
\$25 for non-members

To register, please contact Kathleen Nader at 610-458-5700 ext. 210 or knader@cceconomicdevelopment.com.

Checks can be made payable to CCEDC and sent to 737 Constitution Drive, Exton, PA 19341.