

November 29, 2007

**EDITORS:** The following information is for immediate release. If you have any questions, please contact Gary Smith, President/CEO or Tim Connor, Senior Director of the Chester County Economic Development Council, at 610 458-5700.

**Chester County Industrial Development Authority  
approves \$5 million loan to Aerzen USA Corp.  
to construct manufacturing facility in Sadsbury**  
*Building will be a certified "Green" facility*

**EXTON** \_ The Chester County Industrial Development Authority (CCIDA) has approved a \$5 million tax exempt loan to expand a county manufacturing company, Aerzen USA Corp.

"Manufacturing is a crucial piece of our economy," said Gary Smith, President and Chief Executive Officer of the Chester County Economic Development Council. "We are pleased that Aerzen has chosen to remain in Chester County and commend their effort to design and construct a green manufacturing facility."

The CCIDA is administered through the Economic Development Council. The Chester County Commissioners gave final local approval to the CCIDA loan today. The loan still needs to be approved the PA Department of Community and Economic Development.

The size of the new building is approximately 40,000 square feet and the project will create or retain approximately 50 jobs. The loan will be used to purchase five acres of land at 108 Independence Way in the Meeting House Business Park in Sadsbury Township, and to construct and equip the manufacturing facility.

The building will be a LEED certified building. The Leadership in Energy and Environmental Design designation is a green building rating system developed by the U.S. Green Building Council. The council provides standards for environmentally sustainable construction.

The Economic Development Council recently launched a regional initiative known as the Smart Energy Initiative of Southeastern Pennsylvania. The partnership is a public-private collaboration designed to support the clean/renewable energy industry sector, promote the use of clean and renewable energies, and to establish Southeastern Pennsylvania as a nationally-recognized center of energy expertise, technology, and use. With its documented interest in promoting green energy and development, the CCEDC was especially pleased to support Aerzen's efforts to construct a green facility.

Aerzen, a German owned company, has been located in Chester County since 1986. The company's first county location was in Exton and then the company moved to the Highland Corporate Park. It is the oldest European manufacturer of positive displacement blowers, compressors, vacuum pumps and gas meters. Aerzen machines are used in a variety of industries for pneumatic transport and conditioning of bulk materials for aerating liquids, for degassing, for vacuum packaging, distillation and coated under vacuum.

The Chester County Economic Development Council aided in the location of Aerzen to the county from Ohio. The Economic Development Council aids companies relocating and expanding in the county and has brought hundreds of thousands of jobs to the county over the past four decades.

The Chester County Economic Development Council is a private, non-profit economic development organization that has been nurturing economic growth in Chester County and the surrounding region for more than 45 years. The Council's portfolio of business growth services includes: low-interest financing, small business lending, workforce training, retention and expansion, customized international business assistance, land and building site selection, brownfields consultation and remediation, urban redevelopment, and agricultural economic development. The Council also offers state-of-the art conference and training

facilities at its facility in Eagleview. For more information, see [www.cceconomicdevelopment.com](http://www.cceconomicdevelopment.com).