

April 3, 2006

EDITORS: The following information is for immediate release. If you have any questions, please contact Michael Grigalonis, Chief Operating Officer of the Chester County Economic Development Council, at 610 458-5700.

**Chester County Economic Development Council
hosts April 18 seminar on fundamentals international trade**
World Trade Center of Greater Philadelphia is co-sponsor

EXTON _ The Chester County Economic Development Council's International Business Council and the World Trade Center of Greater Philadelphia are hosting a seminar on "Export Management: International Business. Law, Banking and Experience."

"This half-day seminar is designed for companies interested in international business, new to exporting or expanding into new export markets," said Gary Smith, President and Chief Executive Officer of the Economic Development Council. "International trade is becoming a big segment of business for area companies."

The seminar will take place on Tuesday, April 18, 2006, from 8:00 a.m. until noon at the Economic Development Council at 737 Constitution Drive, Exton. The event is sponsored by Sovereign Bank and cost to members of the two sponsoring organizations is \$15 and \$30 for non-members. To register contact Victoria Delvzis at 856 969-7826 or email her at vdelvzis@drpa.org. The deadline for registering is April 14.

Joanna Savvides, President of the World Trade Center and Dr. Jay Buffenmyer of Elizabethtown College will take part in a panel on international business while Spencer W. Franck, Jr. of Saul Ewing will be part of a panel on international law. After a break, Amy Sahn of Fulton Bank and Robert Elsas of United States Small Business Association will do a panel discussion on international banking and the seminar will conclude with a panel on international experience featuring Bill McCann, President of Dancing Dots, Ed Breiner, Vice President of Schramm Inc., and Michael Goodman, President of Metallurgical Products Company.

The Economic Development Council is a private, non-profit economic development organization that has been nurturing economic growth in Chester County and the surrounding region for more than 40 years. The Council's portfolio of business growth services includes: low-interest financing, small business lending, workforce training, retention and expansion, customized international business assistance, land and building site selection, brownfields consultation and remediation, urban redevelopment, and agricultural economic development. The Council also offers state-of-the art conference and training facilities at its facility in Eagleview. For more information, see www.cceconomicdevelopment.com.